

101 N Douglas Blvd, Midwest City, OK

Nal Sullivan Group

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Property Summary

Property 101 N Douglas Blvd Midwest City, OK

Magnolfa HearingLife

Size 35,597 SF

Occupancy 76%

Year Built / Renovated 1984 / 2021

Number of Tenants 13

Net Operating Income \$398,487

Land Size 3.25 Acres



Investment Highlights



Immediate Upside in Occupancy: The occupancy of 76% provides the opportunity to immediately increase NOI.



Strategic Hard Corner Site: Irreplaceable corner site at a signaled intersection.



Adjacent to High Performing Grocer: The property is shadow anchored by Crest Foods, a large volume regional grocer with 10 locations.



Shallow Bay Depth: The shallow bay depth provides more frontage and allows for smaller more desirable spaces.



Recent Capital Improvements: New roof in 2021, new awnings and façade in 2021, parking lot has been repaired, sealed, and striped in 2022.

Immediate Value Add Opportunity With Existing Cash Flow



Durable In-Place Rent Roll

76% Leased

3 Years WALT





35,597 Rentable SF

8,660 Vacant SF





Income & Expenses

Actuals

Scheduled Gross Income

Rental Income \$461,284
CAM Reimbursement: \$43,467
Insurance Reimbursement: \$5,608
Real Estate Tax Reimbursement: \$36,821
Total Income: \$547,181

Operating Expenses

(\$1.28/SF) **Total CAM Expenses:** \$46,042 \$62,636 (\$1.76/SF) Real Estate Taxes: \$20,006 (\$0.56/SF) Insurance: Repairs & Maintenance: \$3,593 (\$0.10/SF) Management Fee: (\$0.46/SF) \$16,415 **Total Operating Expenses:** (\$3.58/SF) \$155,058

Net Operating Income: \$398,487

Pro Forma

Scheduled Gross Income

Rental Income \$634,484
CAM Reimbursement: \$57,408
Insurance Reimbursement: \$11,665
Real Estate Tax Reimbursement: \$55,787
Total Income: \$759,345
Vacancy Factor (10%) \$67,088
Gross Income: \$683,410

Operating Expenses

TREE

Total CAM Expenses:	\$46,042	(\$1.28/ SF)
Real Estate Taxes:	\$62,636	(\$1.76/SF)
Insurance:	\$20,006	(\$0.56/SF)
Repairs & Maintenance:	\$3,593	(\$0.10/SF)
Management Fee:	\$16,415	(\$0.46/SF)
Total Operating Expenses:	\$155,058	(\$3.58/SF)

Net Operating Income: \$528,352

Current Rent Roll



Suite	Tenant	Size (SF) % of GL	A Term	Annual Rent	Rent/ SF Recoveries	74
Α	Great Clips	1,280 SF 3.56% Option 1	7/1/22 6/30/27 7/1/27 6/30/32	·	\$24,640 \$4.36/ SF \$26,880	
С	Subway	1,600 SF 4.45%	9/1/23 8/31/26 9/1/26 8/31/28	•	\$26,400 \$3.13/ SF \$28,800	
D	C & C Liquor	1,534 SF 4.27%	9/1/23 8/31/25 9/1/25 8/31/28	•	\$30,680 \$4.01/ SF \$32,214	
E	Dollar Tree	8,604 23.95% Option 2	2/1/21 1/31/26 2/1/26 1/31/31 2 2/1/31 1/31/36	\$11.45/ SF	\$92,923 \$2.93/ SF \$98,515 \$104,108	
J	US Cellular	1,493 4.16% Option 1	10/1/289/30/2910/1/299/30/3010/1/309/30/3110/1/319/30/32	\$21.95/ SF \$22.61/ SF \$23.23/ SF \$23.98/ SF \$24.70/ SF \$25.44/ SF \$26.21/ SF \$26.99/ SF \$27.80/ SF \$28.64/ SF \$29.50/ SF \$30.38/ SF	\$31,814 \$3.52/ SF \$32,769 \$33,752 \$34,764 \$35,807 \$36,881 \$37,988 \$39,128 \$40,301 \$41,510 \$42,756 \$44,038 \$45,360 \$46,720	

Current Rent Roll



Suite	Tenant	Size (SF) % of GL/	A Term		Annual Rent	Rent/ SF	Recoveries
L	Fuego Taco	1,245 SF 3.47% Option 1	1/1/25 1/1/28		\$15.00/ SF \$16.50/ SF	\$18,675 \$20,542	\$3.21/ SF
M	Check N Go	1,502 SF 4.18% Option 1	7/1/22 7/1/25	6/30/25 6/30/30	\$19.44/ SF \$21.00/ SF	\$29,199 \$31,534	\$4.28/ SF
N	USA Corp of Engineers	2,219 SF 6.18%	4/1/23	3/31/28	\$25.00/ SF	\$55,475	\$0.00
Q	Aunties Soul Food	1,245 SF 3.47%	10/1/23	9/30/26	\$15.45/ SF	\$19,235	\$3.20
Т	Magnolia Family Dental	2,450 SF 6.82%	12/1/21	11/30/26	\$19.50/ SF	\$47,775	\$3.42/ SF
V	Hearing Life USA	1,550 SF 4.31%	7/1/23	6/30/28	\$21.58/ SF	\$33,451	\$4.10/ SF
Υ	AAA Oklahoma	1,228 SF 3.42%		10/31/27	\$20.00/ SF	\$24,600	\$4.28/ SF
Z	Papa Murphy's	1,320 SF 3.67%		7/31/29	\$20.00/ SF	\$26,400	\$3.23/ SF

Current Rent Roll



Suite	Tenant	Size (SF) % of GLA	Term	Annual Rent	Rent/ S	F Recoveries
В	Vacant	1,280 SF 3.56%				
K	Vacant	1,600 SF 4.45%				
Р	Vacant	1,245 SF 3.47 %				
R	Vacant	1,245 SF 3.47%				
S	Vacant	1,245 SF 3.47%				
W	Vacant	800 SF 2.23%				
Χ	Vacant	1,245 SF 3.47%				
	Occupied	27,270 75.90%		\$461,26	69.28	\$18.43/SF
	Available	8,660 SF 24.10%				
	Current Total	35,930 SF	100%			

Tenants







Tenants

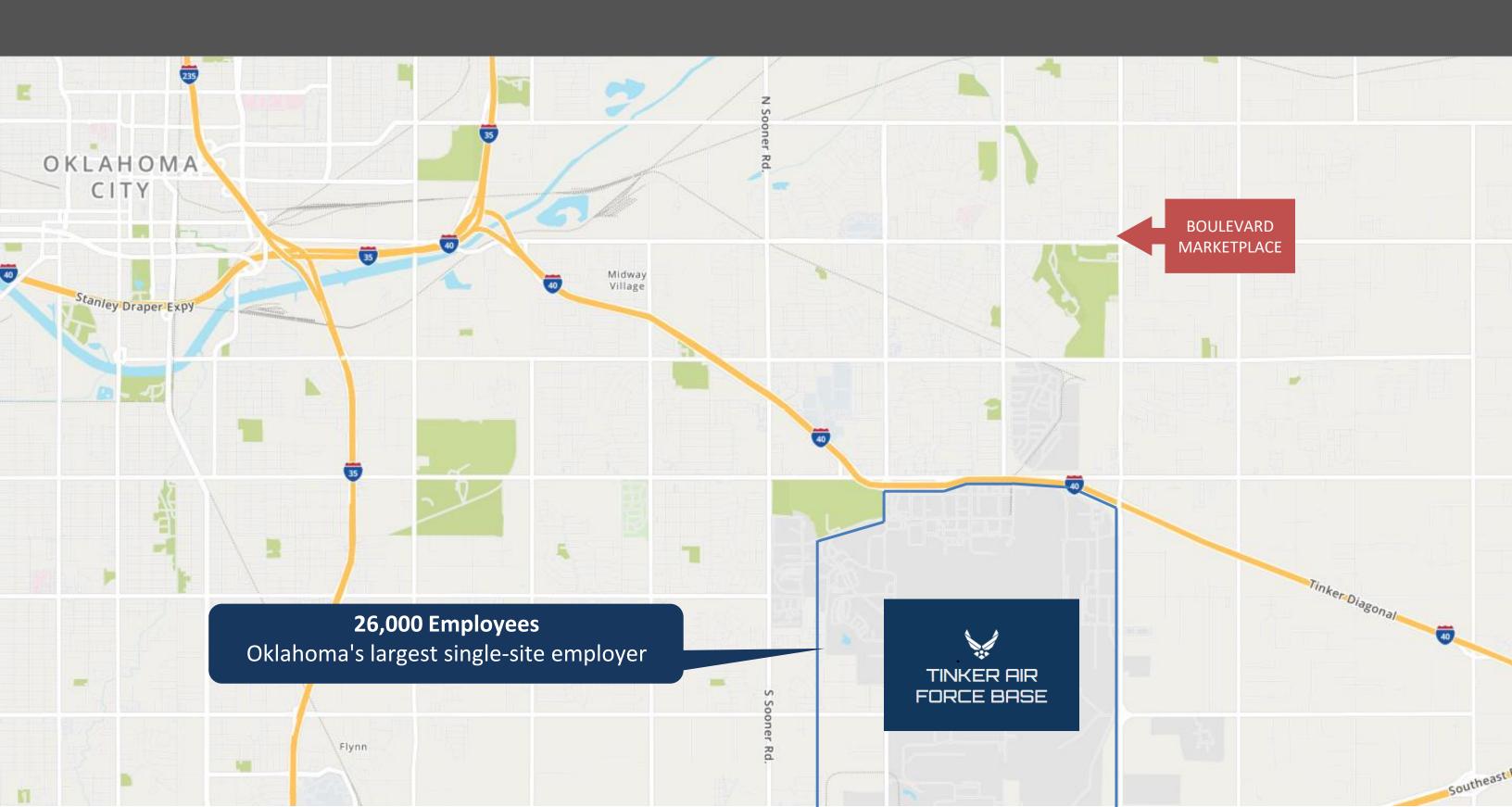




HearingLife



Proximity To Largest Oklahoma Employer



Demographics

	1 Mile	3 Miles	5 Miles
2024 Population	8,982	58,345	98,914
2024 Households	3,576	23,870	40,841
Average Household Income	\$64,818	\$64,436	\$67,285
Median Household Income	\$52,811	\$52,161	\$53,881
Median Age	37.5	36.9	36.4

OKC MAJOR EMPLOYERS

- State of Oklahoma (37,600)
- Tinker Air Forse Base (26,000)
- Oklahoma State University-Stillwater (13,940)
- University of Oklahoma-Norman (11,530)
- Integris Health (11,000)

- Amazon (8,000)
- Hobby Lobby, Inc. (6,500)

SUBWAY

- Mercy Hospital (6,500)
- SSM Health Care of Oklahoma, Inc. (5,600)
- FAA Mike Monroney Aeronautical Center (5,150)

Market Overview

OKC Quick Facts

- Oklahoma City is the largest city in the State of Oklahoma with a metro population of more than 1.4 million
- In land area, Oklahoma City is the 8th largest metropolitan in the nation
- The Oklahoma State Capitol is the only capitol in the nation to have held a working oil well on its grounds, with the Petunia #1 rig operating until 2021
- Oklahoma City is the Horse Show Capital of the World
- Oklahoma City residents voted yes to a one-cent-sales-tax initiative bringing more than \$7 billion in both private and public investment to the city since 1993. This initiative is called the Metropolitan Area Projects (MAPS) and is currently on the fourth MAPS project
- Oklahoma City has many unique districts that define the city's culture and embody the Modern Frontier moniker
- The National Stockyards is the world's largest feeder and stocker cattle market located in Stockyard City
- OKC is home to the U.S. Olympic and Paralympic Training Site for Canoe/Kayak located in the Boathouse District. It's also the nation's only urban whitewater rafting and kayaking center
- OKC was one of only 14 U.S. cities to gain 100,000 residents from 2010-2020





















Employed in



History of Oklahoma City, Oklahoma

Every destination has a story, and Oklahoma City's story began with several tribal nations who have always inhabited this special place, long before it was "officially" a city. We honor that heritage, and its resiliency lives on in the Oklahoma City of today.



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